Dear Friends and Supporters,

On behalf of the Boys & Girls Clubs of San Dieguito’s committed staff members and Board of Directors, we are pleased to share our 2014 Annual Report. Since 1966, our organization has become a vital part of the community’s social fabric. In 2014, we continued to build on our previous successes. We became even more focused on helping today’s youth achieve the goals of our three priority outcomes of academic success, healthy lifestyles, and character development. We are proud to report that in 2014 more than 5,700 registered members attended/participated in our quality programs. We also experienced growth in our average daily attendances for summer as well as our after school programs compared to 2013.

While youth and their families have several options available to them for managing “out of school time,” lives are changed and transformed behind our doors. Our Clubhouse branches and programs are filled with stories of success, and we are proud of the accomplishments so many of our members have achieved. We are also extremely grateful for the significant contributions of our many donors and volunteers. They are the critical investors in our mission and transform our vision into reality.

It is our ongoing objective to lead and uphold the tremendous values that we established nearly 49 years ago. We invite you to find out more about our organization by reviewing this report, visiting our website (www.bgcsandieguito.org), or stopping by one of our seven branches for your very own personal tour. You are invited to see for yourself all of the different programs we provide to help our youth develop into productive, healthy, caring and responsible citizens. Our accomplishments would not be possible without the strong support of caring individuals, organizations, and businesses that believe in what we do. Thank you for all you do and for making a difference in the lives of children that we serve.

Yours in service,

David H. Crean  Patrick Lenihan

President & CEO  Board President
“Being a part of the Boys & Girls Clubs of San Dieguito has made a really big impact on my life. It made me confident and realize I could accomplish my goals. Since the Club has given a lot to me, I want to give back. I am thankful.”

-Meliza Espinoza

Meliza Espinoza

BOYS & GIRLS CLUBS OF SAN DIEGUITO’S 2014 YOUTH OF THE YEAR CANDIDATES

Meliza was a La Colonia Branch member in Solana Beach since the fifth grade and was one of the first teen program members. Despite English being her second language and the challenges she had faced because of this, she consistently demonstrated that nothing could get in her way.

She worked very hard in the After School Program to complete her assignments, ensure they were done correctly, and turn them in on time. She took full advantage of the support available to her and was never too proud to ask for a helping hand. Meliza was the first in her family to graduate from high school and now attends Mira Costa College.

Additionally, Meliza now works at the La Colonia Branch of the Boys & Girls Club of San Dieguito. Her strong will is an inspiration to those around her and proof she will be successful at anything she sets her mind to.
**Our Formula For Success**

Young people who need us most + Outcome-driven Club experience = Priority Outcomes

**Our Key Elements**

for positive youth development

- High-Yield Activities
- Targeted Programs
- Regular Attendance

**Priority Outcomes**

- Academic Success: Graduate from high school ready for college, trade school, military or employment
- Good Character & Citizenship: Be an engaged citizen involved in the community, register to vote and model strong character
- Healthy Lifestyle: Adopt a healthy diet, practice healthy lifestyle choices and make a lifelong commitment to fitness

**Proven Impact**

69% of Club teen members indicated that they volunteer at least once per year, while 46% said they volunteer at least once per month.

97% of teen Club members expect to graduate from high school.

62% of Club members ages 12-15 report participating in an hour of moderate to vigorous physical activity at least 5 days per week, compared to 55% of youth nationally in the same age range.

* Source: 2014 National Youth Outcomes Initiative (NYOI) Boys & Girls Clubs of America
Today, our kids are in crisis because of the lack of supervision and enriching after school programs. The Boys & Girls Clubs of San Dieguito is changing that. We are dedicated to providing after school programs to children and teens in San Diego County regardless of income or background. Our seven main branches offer exceptional and diverse after school and school break programs. Our Formula for Success drives our curriculum which is proven to have a lasting impact on the youth we serve. Financial assistance and scholarships are available in our programs.

It’s 3pm, where are your kids?

Today, our kids are in crisis because of the lack of supervision and enriching after school programs. The Boys & Girls Clubs of San Dieguito is changing that. We are dedicated to providing after school programs to children and teens in San Diego County regardless of income or background. Our seven main branches offer exceptional and diverse after school and school break programs. Our Formula for Success drives our curriculum which is proven to have a lasting impact on the youth we serve. Financial assistance and scholarships are available in our programs.

Our After School Programs

- Ceramics Program
- College Nights
- Keystone Leadership Program for Teens
- Money Matters Financial Responsibility Program
- Power Hour Homework Help
- S.M.A.R.T. Girls Education & Self-Esteem Enhancement Program
- STE(M) Programming (Science, Technology, Engineering, Arts, Math)
- Tech Lab Time
- Teen Mentoring and Tutoring
- Torch Club Leadership Program for Pre-Teens
- Triple Play Health & Fitness Program

Specialty Programs

- Adventure Camps - (Year-Round & Summer)
- Aquatics Center - Swim Lessons & Open Swimming
- Athletic Programs
  - Big Ei8ht Middle School Sports League
  - Center for a Healthy Lifestyle - Cooking & Gardening
- Kids Korps Volunteer Initiative
- Montessori School (CVMS)
- Rancho San Dieguito Swim Team (RSD)
- Youth Arts Academy (YAA) - Music & Performing Arts

Please visit bgcSanDieguito.org for more information on our After School and Specialty Programs.

ON AVERAGE, EVERY DAY WE PROVIDE OVER 750 LOCAL SAN DIEGO COUNTY YOUTH A SAFE PLACE TO GO AFTER THE SCHOOL BELL RINGS.

CLUB BASKETBALL TEAM
THE BULLDOGS
**Total Youth Served by Gender**
- **44%** Female
- **56%** Male

**Ethnicity Breakdown**
- 49% White/Caucasian
- 24% Unknown
- 9% Hispanic/Latino
- 8% Asian
- 4% Other Race
- 4% Two or more Races
- 1% Black/African American
- 1% Native Hawaiian/Pacific Islander
- 0% American Indian/Alaskan Native

**Average Daily Attendance**
- **2014**: 769
- **2013**: 722
- **2014 Summer**: 545
- **2013 Summer**: 540

**Total Net Assets from 6/30/14 Club financials** are **$8,219,357**

**WHERE DID OUR MONEY COME FROM?**
- 78% • Program Fees • $3,455,115
- 13% • Management/General • $641,292
- 5% • Fundraising • $232,499
- 76% • Program Fees • $3,455,115
- 7% • Rentals & Other • $334,571
- 7% • Contributions from Individuals • $316,687
- 6% • Special Events (net of expenses) • $261,430
- 3% • Contributions from Foundations • $127,397
- 1% • Contributions from Corporations • $61,321
- 1% • Government Grants • $31,950

**HOW WE USED OUR DONOR DOLLARS**

**FEMALE REGISTERED YOUTH**
- 5,719 ~
- a 6% increase from 2013

**Total Expenses** $4,929,710
**Overhead Ratio** 18%

**Total Net Assets** from the 6/30/14 Club financials are **$8,219,357**
Thank you to all of our supporters!

In 2014, 744 contributors supported the Boys & Girls Clubs of San Dieguito. We thank you all for every gift, big and small. We want to recognize our friends below who invested $1,000 or more during 2014 for the youth within our communities.

List of donors in alpha order by areas of funding:

**INDIVIDUALS**

- Mr. & Mrs. Tom Callan
- Mr. Doug Allred
- Ms. Nancy S. Bragado
- Mr. & Mrs. Steve Bollert
- Ms. Regina Aulisio
- Ms. Anna Fomon
- Mr. & Mrs. Charles Brown
- Mrs. Laura Amaya
- Ms. Ada Bronzino
- Mr. & Mrs. Bryant Burke
- Ms. Nancy Bresolin
- Mr. & Mrs. Frank Fernandez
- Mr. & Mrs. Bill Dougherty
- Mr. & Mrs. Frank Fisher
- Mr. & Mrs. Frank Friedman
- Mr. & Mrs. Steve Dolley
- Mr. Frank Dudek
- Mr. & Mrs. Cheryl Duke
- Mr. & Mrs. Monty Woolley
- Mr. & Mrs. John Dudek
- Mr. & Mrs. Bruce Friedman
- Mr. & Mrs. David Gilmore
- Mr. & Mrs. Dennis Green
- Mr. & Mrs. Craig Sanger
- Mr. & Mrs. Ryan Kane
- Mr. & Mrs. Pat Lenihan
- Mr. & Mrs. Michael Karr
- Mr. & Mrs. Mary Linney
- Mr. & Mrs. Tom McCarthy
- Mr. & Mrs. Tim Callan
- Mr. & Mrs. Ed Johnson
- Mr. & Mrs. Kim Fletcher
- Mr. & Mrs. Kim Fletcher
- Mr. & Mrs. John Dudek
- Mr. & Mrs. Frank Friedman
- Mr. & Mrs. Doug Fisher
- Mrs. Anne Fomon
- Mr. & Mrs. Bruce Friedman
- Mr. & Mrs. Craig Sanger
- Mr. & Mrs. Ryan Kane
- Mr. & Mrs. Michael Karr
- Mr. & Mrs. Mary Linney
- Mr. & Mrs. Tom McCarthy
- Mr. & Mrs. Tim Callan
- Mr. & Mrs. Ed Johnson
- Mr. & Mrs. Kim Fletcher
- Mr. & Mrs. Dan Flot
- Mr. & Mrs. John Dudek
- Mr. & Mrs. Frank Fernandez
- Mr. & Mrs. Douglas Fisher
- Mrs. Anne Fomon
- Mr. & Mrs. Bruce Friedman
- Mr. & Mrs. Craig Sanger
- Mr. & Mrs. Ryan Kane
- Mr. & Mrs. Michael Karr
- Mr. & Mrs. Mary Linney
- Mr. & Mrs. Tom McCarthy
- Mr. & Mrs. Tim Callan
- Mr. & Mrs. Ed Johnson
- Mr. & Mrs. Kim Fletcher
- Mr. & Mrs. Dan Flot
- Mrs. Anne Fomon
- Mr. & Mrs. Bruce Friedman
- Mr. & Mrs. Craig Sanger
- Mr. & Mrs. Ryan Kane
- Mr. & Mrs. Michael Karr
- Mr. & Mrs. Mary Linney
- Mr. & Mrs. Tom McCarthy
- Mr. & Mrs. Tim Callan
- Mr. & Mrs. Ed Johnson
- Mr. & Mrs. Kim Fletcher
- Mr. & Mrs. Dan Flot

**CORPORATIONS**

- C39 Enterprises
- All Storage Encinitas
- Burger Construction
- California Bank & Trust
- CB Richard Ellis
- Coldwell Banker Real Estate
- Comerica Bank
- Cree Inc.
- Ferrari & Maserati of San Diego
- Feast of Star Energy
- Ferrari & Maserati of San Diego
- Hay House
- Hilly Motorsports
- Jake’s Del Mar
- Johnson & Wood Insurance Services
- Latham & Watkins LLP
- Lawyers Title
- LBA Realty
- Leo N. Felsmier Fine Jewelers
- Pillow Pets
- Qualcomm Incorporated
- San Diego Chargers
- San Diego European Motocars, LTD
- San Diego Gas & Electric
- Sharp Electronics Corporation
- Sony Electronics
- VOIT Real Estate Services
- Wells Fargo Advisors, LLC

**FOUNDATIONS**

- Boys & Girls Clubs of San Dieguito Foundation
- Charles & Ruth Billingsley Foundation
- Coastal Community Foundation
- Costello Family Foundation, Inc.
- DPR Foundation
- Guildford Whittemore Foundation
- John M. Simpson Foundation
- Junior Seau Foundation
- LBA Realty Charitable Foundation
- Price Family Charitable Fund
- R.C. Baker Foundation
- Sahn Family Foundation
- The Allergan Foundation
- The Douglas & Morton R. Pardee Foundation
- The Million Dollar Round Table Foundation
- The Rose Foundation
- The Withington Foundation, Inc.

**ORGANIZATIONS**

- City of Solana Beach
- County of San Diego
- Qualcomm Matching Gift Program
- Rotary Club of Del Mar, California, Inc.
- Santa Fe Christian School

In preparing this annual report, every effort was made to ensure completeness and accuracy. If there is an omission, incorrect listing or error in spelling, please accept our heartfelt apologies and notify the Development Office at (858) 793-7345.
Our Valued Boards

Board of Directors
Tara Agen
Regina Aulisio
James Bernet
Brad Beyer
Tim Callan
Ron Coughlin
John Dudek
Douglas Fisher
Anne Fomon
Craig Garner
John Gilroy
Gabe Granados Jr.
Dennis Green
Michael Grove
Ben Hamson
Barbara Harper
Rick Hoffman
Matthew W. Holder
Ken Holman
Jeremy Horowitz
Scott Kaplan
Mark Lee
Patrick M. Lenihan
Patty Maysent
Larry S. McDonald
John Melican
Merv Morris
Stephen Moss
Amy Ogden
David Pawlowski
Martin P. Peters
Douglas Regnier
David C. Thomas
Julie Wenzel
Doug Wilkerson
Michael Winstead
Scott Yoffe

Chairmen’s Council
Douglas O. Allred
Kim Fletcher
Cory Grant
Doug Hall
Joe Harper
Terry Lingenfelder
Leonard Polster
Richard Randall
Michael Robertson
James M. Watkins
Edward P. Wallace Jr.
Monty C. Woolley

Jr. Board
Mary Aronoff
Krista Bishop Powers
Chad Blomgren
Addy Connolly
Jeff Grant
Ed Hammer
Caroline Hornblower
Brett Jerhoff
Taylor Jones
Hugh Leslie
Brett R. Pernicano
Chris Roth
Wes Talich
Chris Thoman
Nino Venturella
Jenna Yost

If interested in learning more about joining our Board of Directors, please call (858) 755-9371.
Our Seven Locations

STOP BY FOR A TOUR!

ALLRED BRANCH, Carmel Valley
After School Program, Garden Carts, Adventure Camps
12353 Carmel Park Drive, San Diego, CA 92130
(858) 793-9196 • allred@bgcSanDieguito.org

DEL MAR BRANCH, Del Mar
After School Program, Garden, Adventure Camps
14125 Mango Drive, Del Mar, CA 92014
(858) 481-4116 • delmar@bgcSanDieguito.org

GRISET BRANCH, Encinitas
After School Program, Athletics, Adventure Camps, Center For A Healthy Lifestyle
1221 Encinitas Blvd., Encinitas, CA 92024
(760) 753-6351 • griset@bgcSanDieguito.org

HARPER BRANCH, Solana Beach
After School Program, Administrative Offices, Aquatics, BGC Foundation, Athletics, After School Program, Center For A Healthy Lifestyle, Kids Korps
533 Lomas Santa Fe Drive, Solana Beach, CA 92075
(858) 755-9371 • harper@bgcSanDieguito.org

LA COLONIA BRANCH, Solana Beach
After School Program, Adventure Camps, Garden
715 Valley Ave, Solana Beach, CA 92075
(858) 755-9373 • lacolonia@bgcSanDieguito.org

OCEAN KNOLL OUTREACH CENTER, Encinitas
After School Program
910 Melba Road, Encinitas, CA 92024
(760) 753-6351 • griset@bgcSanDieguito.org

POLSTER BRANCH, Carmel Valley
After School Program, Athletics, Adventure Camps Office, Carmel Valley Montessori, Youth Arts Academy
3800-A Mykonos Lane, San Diego, CA 92130
(858) 720-2180 • polster@bgcSanDieguito.org

Each year we depend on the generosity of many individuals, corporations, foundations, civic organizations, and government funding to support our annual operating and programming needs. Be a part of our formula for success. Together, we can make a lasting impact on our community and the future of our youth. Donate now at bgcSanDieguito.org or call (858) 755-9371.

Donate
“Joining RSD swim team while in sixth grade, I quickly realized this program was special. From the first day to now, even though I am currently thousands of miles away, RSD has and continues to provide a community of support and friendship and camaraderie which has allowed me to become a better athlete, teammate, friend and leader.”

- Sherri, Former RSD Swim Team Captain